

7/9/19

Dear friends and fellow sportsman,

You know buying ammo mail order over the last year has been a problem. As of July 1<sup>st</sup>, it got even harder. Most of you know I am an FFL and California Licensed dealer. I have had my license since the early 90's. For years I mostly used it for non-profits like CWA or DU.... *You know, raffle off shotguns to save ducks!* It costs a lot of time and money to keep the license. Recently I have had a rush of people buying ammo to beat the July 1<sup>st</sup> deadline. Now that the deadline has past, I have decided to expand my use of the license to further help my friends and fellow shooters so here is what I am offering:

**1. I can order ammo from my wholesalers**

Depending on the time of year, I can sometimes get good prices on **GOOD ammo**, not the crap you get at Walmart or Dick's. I have access to **Fiocchi target shells** at a price that varies near \$70 per flat plus tax. Obviously, this is more than the \$6 Winchester's or Federal's that beat up your valuable Double barrel, but I think you're crazy to shoot those 3¼ dram shells in a priceless double. I shoot soft 1 oz. or even 7/8 oz. loads.

At times, I have had access to **Cleaver Mirage** (hi quality) target shells for \$60 per flat plus tax.

Currently I can get high quality 12 ga **Noble Sport Steel target shells** (for your hunting gun, not your old side by side) for \$60 per flat plus tax. (Noble Sport is one of the winningest shells on the international circuit)

I can also get pistol ammo, sometimes very competitively or any other ammo you want.

Here are the rules:

- a) I have to charge tax. Due to recent court rulings, **ALL** of my suppliers out of state have insisted on a new resale certificate from me as CA is cracking down on everyone.
- b) I need to order \$500 minimum for free shipping. (Sometimes it is \$750 depending on supplier.)

**2. I am one of two RST dealers in California.** (The other is Pacific Sporting Arms – West). If you want RST shells I get a small discount off of retail so I make little over \$1 per box when I sell them at retail. The price you pay is basically retail, plus tax **and shipping**.

Here are the rules:

- a) I have to charge tax.
- b) You must order case lots for that price. If you want partial case lots I have to charge a \$1.50 more per box than retail.

c) **Shipping is very expensive from the east coast.** \$25 to \$40 per case! If we can get a big enough order we can have it shipped via truck and save a bunch. If we can put a big enough order in, I might be able to get the price down below retail (plus saving on shipping too.) Regardless, RST is the only place to buy low pressure, 2.5" shells, spreaders or special shells for your short chamber A5 16 ga.

3. **I can receive shells you order from mail order outlets** (that are still shipping to CA dealers). There are not too many right now that are willing to ship to CA dealers, but there are a few, and I suspect more will do it with time.

Here are the rules:

- a) You must pay them sales tax or sign a waiver to me stating that you paid sales tax. (Most are charging sales tax)
- b) I need to charge something for my effort, say 5% to 10% depending on the size of your order.

In all three scenarios, you must come to Fresno or wait until I meet you at a Side by Side shoot for delivery. You also must be in the state DOJ system from buying a gun since 2014, or pay a \$19 fee. These are cash or check prices; however, if you want to charge it, **I can now accept all credit cards.** I need 3% to cover the credit card costs

Understand that I am not doing this to get rich. I run a \$2 million consulting engineering & architectural firm. I am doing this for three reasons, the first is to make a small profit on paper to assure that I can keep my firearms license when I renew it or get audited and the second reason is to say screw you to California and help perpetuate our shooting and hunting heritage. Lastly, to help my friends **get good ammo at a reasonable price.**

Let me know if I can help you or if you are looking for something in particular.

Jerry

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